

**MARKET DOMINANT PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2016 (Jan. 1, 2016-Mar. 31, 2016) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2015**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2016	FY 2015	Amount	Percent	FY 2016	FY 2015	Amount	Percent	FY 2016	FY 2015	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	2,413,102	2,409,799	3,303	0.1	4,748,374	4,785,539	(37,164)	(0.8)	141,482	144,585	(3,103)	(2.1)
Single-Piece Cards	73,197	72,818	379	0.5	201,592	208,693	(7,101)	(3.4)	1,287	1,333	(46)	(3.5)
Total Single-Piece Letters and Cards	2,486,299	2,482,617	3,682	0.1	4,949,966	4,994,231	(44,265)	(0.9)	142,769	145,918	(3,149)	(2.2)
<b>Presort Letters</b>	<b>4,012,462</b>	<b>3,864,516</b>	<b>147,946</b>	<b>3.8</b>	<b>10,015,167</b>	<b>9,874,910</b>	<b>140,257</b>	<b>1.4</b>	<b>579,493</b>	<b>567,182</b>	<b>12,311</b>	<b>2.2</b>
Presort Cards	149,530	135,020	14,510	10.7	559,037	519,432	39,605	7.6	4,566	4,241	325	7.7
Total Presort Letters and Cards	4,161,992	3,999,536	162,455	4.1	10,574,204	10,394,342	179,862	1.7	584,059	571,423	12,636	2.2
Flats	580,686	614,454	(33,768)	(5.5)	403,164	433,025	(29,861)	(6.9)	81,429	89,514	(8,085)	(9.0)
Parcels	171,213	134,184	37,029	27.6	60,090	50,659	9,430	18.6	16,907	15,632	1,274	8.2
Domestic Negotiated Serv. Agreement Mail	0	0	0	-	0	0	0	-	0	0	0	-
Outbound First-Class Mail International	69,793	73,237	(3,444)	(4.7)	43,414	48,718	(5,304)	(10.9)	2,394	2,726	(332)	(12.2)
Inbound Intl. Letter-Post Single-Piece & NSA Ma	145,350	107,845	37,505	34.8	143,291	117,900	25,391	21.5	50,452	37,243	13,209	35.5
First-Class Mail Fees	17,620	39,573	(21,953)	(55.5)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	7,632,952	7,451,446	181,506	2.4	16,174,129	16,038,876	135,253	0.8	878,010	862,456	15,553	1.8
<b>Standard Mail:</b>												
High Density and Saturation Letters	269,261	240,774	28,486	11.8	1,723,663	1,587,016	136,647	8.6	69,579	65,729	3,850	5.9
High Density and Saturation Flats & Parcels	473,534	476,462	(2,928)	(0.6)	2,592,763	2,683,547	(90,784)	(3.4)	466,734	464,767	1,966	0.4
Carrier Route	435,374	545,963	(110,590)	(20.3)	1,557,092	1,997,260	(440,167)	(22.0)	347,445	451,375	(103,931)	(23.0)
<b>Letters</b>	<b>2,507,843</b>	<b>2,397,082</b>	<b>110,761</b>	<b>4.6</b>	<b>11,837,165</b>	<b>11,444,504</b>	<b>392,661</b>	<b>3.4</b>	<b>594,189</b>	<b>580,520</b>	<b>13,669</b>	<b>2.4</b>
Flats	583,410	478,196	105,214	22.0	1,498,860	1,137,410	361,450	31.8	380,685	298,397	82,289	27.6
Parcels	13,596	16,343	(2,747)	(16.8)	11,235	15,760	(4,525)	(28.7)	4,588	6,039	(1,451)	(24.0)
Every Door Direct Mail Retail	38,017	36,192	1,825	5.0	207,741	206,809	932	0.5	26,350	26,232	118	0.5
Domestic Negotiated Serv. Agreement Mail	10,339	10,316	24	0.2	46,043	46,769	(726)	(1.6)	9,464	9,213	251	2.7
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	-	0	0	0	-	0	0	0	-
Standard Mail Fees	14,865	15,182	(318)	(2.1)	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	4,346,236	4,216,509	129,727	3.1	19,474,561	19,119,073	355,488	1.9	1,899,033	1,902,271	(3,237)	(0.2)
<b>Periodicals Mail:</b>												
In-County	14,503	14,895	(392)	(2.6)	127,860	133,727	(5,867)	(4.4)	33,529	35,747	(2,218)	(6.2)
Outside County	357,262	373,325	(16,063)	(4.3)	1,237,850	1,313,053	(75,203)	(5.7)	449,952	488,177	(38,225)	(7.8)
Periodicals Mail Fees	1,639	1,580	59	3.8	-	-	-	-	-	-	-	-
Total Periodicals Mail	373,404	389,800	(16,396)	(4.2)	1,365,710	1,446,780	(81,070)	(5.6)	483,481	523,924	(40,443)	(7.7)
<b>Package Services Mail:</b>												
Parcel Post / Alaska Bypass	8,475	8,158	317	3.9	318	312	6	1.9	21,416	21,028	388	1.8
Inbound Intl. Surface Parcel Post (at UPU Rates)	-	-	-	-	-	-	-	-	-	-	-	-
Inbound Intl. Negotiated Service Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
Bound Printed Matter Flats	47,380	53,898	(6,518)	(12.1)	56,660	64,354	(7,694)	(12.0)	92,304	101,847	(9,543)	(9.4)
Bound Printed Matter Parcels	74,005	71,462	2,543	3.6	61,947	56,844	5,102	9.0	148,954	143,195	5,759	4.0
Media and Library Mail	64,576	71,627	(7,051)	(9.8)	18,050	19,548	(1,499)	(7.7)	41,920	47,760	(5,840)	(12.2)
Package Services Mail Fees	410	700	(289)	(41.3)	-	-	-	-	-	-	-	-
Total Package Services Mail	194,847	205,845	(10,998)	(5.3)	136,974	141,058	(4,084)	(2.9)	304,594	313,829	(9,235)	(2.9)

**MARKET DOMINANT PRODUCTS**  
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**FISCAL YEAR 2016 (Jan. 1, 2016-Mar. 31, 2016) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2015**  
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2016	FY 2015	FY 2016 over FY 2015 Amount	FY 2016 over FY 2015 Percent	FY 2016	FY 2015	FY 2016 over FY 2015 Amount	FY 2016 over FY 2015 Percent	FY 2016	FY 2015	FY 2016 over FY 2015 Amount	FY 2016 over FY 2015 Percent
U.S. Postal Service Mail	-	-	-	-	61,020	63,460	(2,440)	(3.8)	27,684	26,851	834	3.1
Free Mail	-	-	-	-	9,661	12,131	(2,471)	(20.4)	4,231	4,744	(513)	(10.8)
Total Market Dominant Mail	12,547,439	12,263,600	283,839	2.3	37,222,056	36,821,379	400,677	1.1	3,597,034	3,634,075	(37,042)	(1.0)
Ancillary Services:												
Certified Mail	163,545	168,755	(5,210)	(3.1)	47,382	51,140	(3,758)	(7.3)				
Collect on Delivery	447	628	(181)	(28.8)	51	62	(11)	(17.0)				
Delivery Confirmation	126	14,503	(14,377)	(99.1)	1,044,599	852,464	192,136	22.5				
Insurance	18,888	21,035	(2,148)	(10.2)	3,614	4,143	(528)	(12.8)				
Registered Mail	7,404	8,021	(617)	(7.7)	508	499	9	1.9				
Return Receipts	90,332	95,034	(4,702)	(4.9)	38,256	40,234	(1,978)	(4.9)				
Stamped Envelopes and Cards	2,375	1,989	386	19.4	-	-	-	-				
Other Domestic Ancillary Services	22,518	20,530	1,988	9.7	7,886	8,052	(166)	(2.1)				
International Ancillary Services	12,841	10,654	2,186	20.5	8,286	7,841	444	5.7				
Total Ancillary Services	318,476	341,149	(22,674)	(6.6)	1,150,582	964,434	186,147	19.3				
Special Services:												
Money Orders	39,017	39,951	(935)	(2.3)	22,569	23,821	(1,252)	(5.3)				
Post Office Box Service	69,525	77,497	(7,972)	(10.3)	5,946	6,056	(109)	(1.8)				
Other Domestic Special Services	28,050	27,975	75	0.3	370	499	(129)	(25.8)				
Other International Special Services	0	1	(1)	(99.3)	0	57	(57)	(99.2)				
Total Additional Special Services	136,592	145,424	(8,832)	(6.1)	28,885	30,432	(1,547)	(5.1)				
Total Market Dominant Services	455,068	486,574	(31,506)	(6.5)	1,179,467	994,867	184,600	18.6				
Total Market Dominant Mail and Services	13,002,507	12,750,173	252,333	2.0								
Other Market Dominant Revenue	218,206	253,900	(35,693)	(14.1)								
Total Market Dominant Revenue	13,220,713	13,004,073	216,640	1.7								
										Service Transactions		
										U.S. Postal Service Mail		
										Quarter 2, FY 2016 1/		
											Ancillary Services	3,225
											Other Services	194
											Total	3,419

**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
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**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2016	FY 2015	FY 2016 over FY 2015 Amount	FY 2016 over FY 2015 Percent	FY 2016	FY 2015	FY 2016 over FY 2015 Amount	FY 2016 over FY 2015 Percent	FY 2016	FY 2015	FY 2016 over FY 2015 Amount	FY 2016 over FY 2015 Percent
Priority Mail Express:												
Total Priority Mail Express Mail	203,305	189,037	14,268	7.5	8,137	8,781	(644)	(7.3)	8,046	9,154	(1,108)	(12.1)
First-Class Package Service:												
Total First Class Package Service	514,955	421,806	93,149	22.1	189,087	180,204	8,883	4.9	74,720	63,002	11,718	18.6
Standard Post Mail:												
Total Standard Post	99,403	116,837	(17,434)	(14.9)	5,809	8,488	(2,679)	(31.6)	32,864	46,068	(13,205)	(28.7)
Priority Mail:												
Total Priority Mail	1,890,109	1,744,614	145,495	8.3	241,008	239,044	1,964	0.8	550,098	520,115	29,983	5.8
Parcel Select Mail:												
Total Parcel Select Mail	1,084,901	760,935	323,966	42.6	558,588	442,104	116,484	26.3	1,133,973	803,878	330,096	41.1
Parcel Return Service Mail:												
Total Parcel Return Service Mail	42,817	37,766	5,050	13.4	16,259	14,782	1,477	10.0	48,516	42,584	5,932	13.9
International Mail:												
Outbound Priority Mail International	132,136	151,546	(19,411)	(12.8)	2,179	2,837	(658)	(23.2)	14,552	19,364	(4,812)	(24.8)
Outbound International Expedited Services	47,819	58,155	(10,336)	(17.8)	699	931	(233)	(25.0)	3,797	5,289	(1,493)	(28.2)
Other Outbound International Mail	237,847	209,288	28,559	13.6	51,911	57,189	(5,278)	(9.2)	20,257	20,734	(477)	(2.3)
Inbound International	55,072	56,401	(1,329)	(2.4)	3,879	3,689	190	5.2	25,540	24,505	1,035	4.2
International Mail Fees	12	11	1	9.3	-	-	-	-	-	-	-	-
Total International Mail	472,886	475,402	(2,516)	(0.5)	58,668	64,646	(5,978)	(9.2)	64,146	69,892	(5,746)	(8.2)
Total Competitive Mail	4,308,375	3,746,397	561,978	15.0	1,077,556	958,050	119,506	12.5	1,912,364	1,554,692	357,671	23.0



**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
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**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2016	FY 2015	FY 2016 over FY 2015 Amount	FY 2015 Percent	FY 2016	FY 2015	FY 2016 over FY 2015 Amount	FY 2015 Percent	FY 2016	FY 2015	FY 2016 over FY 2015 Amount	FY 2015 Percent
Total Market Dominant and Competitive												
Total All Mail	16,855,814	16,009,997	845,817	5.3	38,299,612	37,779,429	520,183	1.4	5,509,397	5,188,767	320,630	6.2
Total All Services	660,828	679,479	(18,651)	(2.7)	1,206,832	1,022,646	184,186	18.0				
Total All Mail and Services	17,516,641	16,689,476	827,165	5.0								
Total All Other Revenue	258,935	286,064	(27,129)	(9.5)								
Total All Revenue	17,775,577	16,975,540	800,037	4.7								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

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**MARKET DOMINANT PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2016 (Oct. 1, 2015-Mar. 31, 2016) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2015**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2016	FY 2015	Amount	Percent	FY 2016	FY 2015	Amount	Percent	FY 2016	FY 2015	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	5,221,785	5,291,815	(70,030)	(1.3)	10,305,543	10,542,975	(237,432)	(2.3)	314,896	323,649	(8,753)	(2.7)
Single-Piece Cards	150,864	149,865	999	0.7	417,213	428,788	(11,576)	(2.7)	2,662	2,738	(76)	(2.8)
Total Single-Piece Letters and Cards	5,372,649	5,441,679	(69,030)	(1.3)	10,722,756	10,971,764	(249,008)	(2.3)	317,558	326,388	(8,830)	(2.7)
Presort Letters	7,872,652	7,684,691	187,961	2.4	19,650,309	19,643,430	6,880	0.0	1,132,708	1,130,811	1,897	0.2
Presort Cards	302,724	281,043	21,681	7.7	1,131,543	1,082,507	49,036	4.5	9,242	8,839	404	4.6
Total Presort Letters and Cards	8,175,376	7,965,733	209,642	2.6	20,781,852	20,725,936	55,915	0.3	1,141,950	1,139,649	2,301	0.2
Flats	1,183,511	1,251,257	(67,746)	(5.4)	825,208	893,473	(68,265)	(7.6)	167,500	182,795	(15,296)	(8.4)
Parcels	324,444	280,871	43,573	15.5	113,294	105,921	7,374	7.0	33,517	32,905	612	1.9
Domestic Negotiated Serv. Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
Outbound First-Class Mail International	166,345	175,004	(8,658)	(4.9)	109,150	122,269	(13,119)	(10.7)	5,692	6,314	(622)	(9.9)
Inbound Intl. Letter-Post Single-Piece & NSA Ma	303,306	226,632	76,675	33.8	314,104	244,644	69,460	28.4	107,113	80,113	26,999	33.7
First-Class Mail Fees	55,692	80,988	(25,296)	(31.2)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	15,581,324	15,422,165	159,159	1.0	32,866,364	33,064,007	(197,643)	(0.6)	1,773,330	1,768,165	5,165	0.3
<b>Standard Mail:</b>												
High Density and Saturation Letters	545,397	490,577	54,820	11.2	3,489,851	3,243,156	246,695	7.6	140,945	131,866	9,079	6.9
High Density and Saturation Flats & Parcels	1,015,397	1,047,621	(32,225)	(3.1)	5,523,774	5,836,676	(312,902)	(5.4)	1,004,685	1,025,657	(20,973)	(2.0)
Carrier Route	1,004,916	1,336,489	(331,573)	(24.8)	3,653,966	4,999,175	(1,345,209)	(26.9)	812,753	1,062,881	(250,128)	(23.5)
Letters	5,265,965	5,140,270	125,695	2.4	24,965,284	24,722,144	243,139	1.0	1,264,211	1,252,321	11,890	0.9
Flats	1,283,110	1,030,659	252,451	24.5	3,374,362	2,514,840	859,522	34.2	851,825	639,150	212,675	33.3
Parcels	28,131	34,708	(6,577)	(19.0)	23,377	33,019	(9,642)	(29.2)	9,138	12,367	(3,228)	(26.1)
Every Door Direct Mail Retail	75,321	74,416	905	1.2	411,588	425,233	(13,645)	(3.2)	52,206	53,936	(1,731)	(3.2)
Domestic Negotiated Serv. Agreement Mail	31,408	29,117	2,291	7.9	136,763	129,482	7,280	5.6	27,714	25,097	2,617	10.4
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
Standard Mail Fees	28,023	29,880	(1,857)	(6.2)	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	9,277,666	9,213,737	63,929	0.7	41,578,963	41,903,725	(324,762)	(0.8)	4,163,477	4,203,275	(39,799)	(0.9)
<b>Periodicals Mail:</b>												
In-County	31,431	32,837	(1,407)	(4.3)	268,396	283,602	(15,206)	(5.4)	76,179	83,081	(6,902)	(8.3)
Outside County	746,955	767,186	(20,231)	(2.6)	2,552,090	2,670,590	(118,500)	(4.4)	965,228	1,024,265	(59,037)	(5.8)
Periodicals Mail Fees	3,581	3,378	202	6.0	-	-	-	-	-	-	-	-
Total Periodicals Mail	781,967	803,402	(21,435)	(2.7)	2,820,486	2,954,192	(133,706)	(4.5)	1,041,406	1,107,345	(65,939)	(6.0)
<b>Package Services Mail:</b>												
Parcel Post / Alaska Bypass	17,115	16,655	461	2.8	641	637	4	0.6	43,230	42,974	256	0.6
Inbound Intl. Surface Parcel Post (at UPU Rates)	-	-	-	-	-	-	-	-	-	-	-	-
Inbound Intl. Negotiated Service Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
Bound Printed Matter Flats	114,955	114,444	510	0.4	144,116	140,386	3,730	2.7	231,478	223,772	7,707	3.4
Bound Printed Matter Parcels	153,685	148,342	5,343	3.6	128,757	118,278	10,479	8.9	303,611	295,047	8,564	2.9
Media and Library Mail	134,016	143,156	(9,140)	(6.4)	37,374	39,203	(1,830)	(4.7)	87,223	95,076	(7,853)	(8.3)
Package Services Mail Fees	1,028	1,564	(536)	(34.3)	-	-	-	-	-	-	-	-
Total Package Services Mail	420,799	424,161	(3,362)	(0.8)	310,888	298,504	12,384	4.1	665,542	656,869	8,673	1.3

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**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2016	FY 2015	Amount	Percent	FY 2016	FY 2015	Amount	Percent	FY 2016	FY 2015	Amount	Percent
U.S. Postal Service Mail	-	-	-	-	239,270	209,481	29,789	14.2	62,993	56,913	6,080	10.7
Free Mail	-	-	-	-	20,989	24,068	(3,079)	(12.8)	9,127	9,343	(215)	(2.3)
<b>Total Market Dominant Mail</b>	<b>26,061,756</b>	<b>25,863,465</b>	<b>198,291</b>	<b>0.8</b>	<b>77,836,960</b>	<b>78,453,977</b>	<b>(617,018)</b>	<b>(0.8)</b>	<b>7,715,875</b>	<b>7,801,910</b>	<b>(86,035)</b>	<b>(1.1)</b>
<b>Ancillary Services:</b>												
Certified Mail	326,241	321,522	4,719	1.5	94,533	97,438	(2,906)	(3.0)				
Collect on Delivery	1,079	1,322	(243)	(18.4)	114	131	(17)	(12.6)				
Delivery Confirmation	219	29,238	(29,019)	(99.3)	2,237,539	1,811,306	426,233	23.5				
Insurance	42,119	46,461	(4,341)	(9.3)	8,566	9,542	(976)	(10.2)				
Registered Mail	15,418	16,202	(784)	(4.8)	1,014	1,008	6	0.6				
Return Receipts	180,125	182,076	(1,950)	(1.1)	76,334	76,892	(558)	(0.7)				
Stamped Envelopes and Cards	4,719	7,529	(2,810)	(37.3)	-	-	-	-				
Other Domestic Ancillary Services	45,680	38,599	7,081	18.3	16,552	15,069	1,483	9.8				
International Ancillary Services	21,713	19,999	1,714	8.6	15,302	14,510	793	5.5				
<b>Total Ancillary Services</b>	<b>637,313</b>	<b>662,948</b>	<b>(25,635)</b>	<b>(3.9)</b>	<b>2,449,954</b>	<b>2,025,895</b>	<b>424,058</b>	<b>20.9</b>				
<b>Special Services:</b>												
Money Orders	78,883	78,345	538	0.7	45,098	46,792	(1,694)	(3.6)				
Post Office Box Service 3/	140,477	163,621	(23,144)	(14.1)	5,946	6,056	(109)	(1.8)				
Other Domestic Special Services	54,560	55,996	(1,436)	(2.6)	882	1,480	(597)	(40.4)				
Other International Special Services	1	1	0	3.5	81	78	3	3.6				
<b>Total Additional Special Services</b>	<b>273,921</b>	<b>297,963</b>	<b>(24,042)</b>	<b>(8.1)</b>	<b>52,008</b>	<b>54,406</b>	<b>(2,398)</b>	<b>(4.4)</b>				
<b>Total Market Dominant Services</b>	<b>911,233</b>	<b>960,910</b>	<b>(49,677)</b>	<b>(5.2)</b>	<b>2,501,961</b>	<b>2,080,301</b>	<b>421,661</b>	<b>20.3</b>				
<b>Total Market Dominant Mail and Services</b>	<b>26,972,989</b>	<b>26,824,375</b>	<b>148,614</b>	<b>0.6</b>								
<b>Other Market Dominant Revenue 4/</b>	<b>464,449</b>	<b>319,766</b>	<b>144,683</b>	<b>45.2</b>								
<b>Total Market Dominant Revenue</b>	<b>27,437,438</b>	<b>27,144,141</b>	<b>293,297</b>	<b>1.1</b>								
									<b>Service Transactions</b>			
									U.S. Postal Service Mail			
									YTD, FY 2016 1/			
									=====			
									Ancillary Services		6,691	
									Other Services		387	
									Total		7,077	

**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2016 (Oct. 1, 2015-Mar. 31, 2016) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2015**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2016	FY 2015	FY 2016 over FY 2015 Amount	FY 2015 Percent	FY 2016	FY 2015	FY 2016 over FY 2015 Amount	FY 2015 Percent	FY 2016	FY 2015	FY 2016 over FY 2015 Amount	FY 2015 Percent
Priority Mail Express:												
Total Priority Mail Express Mail	401,056	388,146	12,910	3.3	16,778	17,683	(905)	(5.1)	19,960	20,007	(46)	(0.2)
First-Class Package Service:												
Total First Class Package Service	1,048,326	873,628	174,698	20.0	404,367	372,318	32,049	8.6	152,269	131,248	21,021	16.0
Standard Post Mail:												
Total Standard Post	239,805	279,245	(39,440)	(14.1)	14,321	20,449	(6,128)	(30.0)	82,930	111,120	(28,190)	(25.4)
Priority Mail:												
Total Priority Mail	4,093,269	3,798,723	294,545	7.8	533,289	510,371	22,918	4.5	1,239,383	1,145,469	93,914	8.2
Parcel Select Mail:												
Total Parcel Select Mail	2,338,249	1,668,459	669,789	40.1	1,226,492	957,958	268,534	28.0	2,574,055	1,825,177	748,878	41.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	83,533	75,172	8,360	11.1	31,806	29,480	2,325	7.9	96,153	88,795	7,358	8.3
International Mail:												
Outbound Priority Mail International	303,578	354,775	(51,198)	(14.4)	5,198	6,580	(1,382)	(21.0)	35,435	46,192	(10,758)	(23.3)
Outbound International Expedited Services	106,521	131,428	(24,907)	(19.0)	1,608	2,093	(485)	(23.2)	9,126	13,292	(4,167)	(31.3)
Other Outbound International Mail	483,144	462,125	21,019	4.5	108,353	120,840	(12,487)	(10.3)	43,430	45,903	(2,473)	(5.4)
Inbound International	120,839	123,536	(2,697)	(2.2)	8,581	8,144	438	5.4	57,346	54,686	2,660	4.9
International Mail Fees	21	22	(1)	(4.2)	-	-	-	-	-	-	-	-
Total International Mail	1,014,103	1,071,887	(57,784)	(5.4)	123,741	137,657	(13,916)	(10.1)	145,336	160,073	(14,737)	(9.2)
Total Competitive Mail	9,218,340	8,155,261	1,063,079	13.0	2,350,793	2,045,915	304,878	14.9	4,310,087	3,481,889	828,197	23.8





**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2016 (Oct. 1, 2015-Mar. 31, 2016) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2015  
(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2016	FY 2015	Amount	Percent	FY 2016	FY 2015	Amount	Percent	FY 2016	FY 2015	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	35,280,096	34,018,725	1,261,370	3.7	80,187,753	80,499,893	(312,140)	(0.4)	12,025,962	11,283,800	742,162	6.6
Total All Services	1,334,466	1,350,339	(15,873)	(1.2)	2,551,543	2,131,070	420,473	19.7				
Total All Mail and Services	36,614,562	35,369,064	1,245,497	3.5								
Total All Other Revenue	526,142	373,574	152,568	40.8								
Total All Revenue	37,140,704	35,742,639	1,398,065	3.9								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

4/ This amount represents an increase in deferred liability due to a change in accounting estimate.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.